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2020 7

9.76% 11.34% 23.26% 26.1%

1

2020

2021

2

3

2020 20244390815903691758824334000008871 0 595.32 8

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2020

2 2020

2020 6 32,391.91 2019 6  
13,170.64 2020 12 31 27,025.89  
2019 12 31 14,811.38

		<b>2021 1-3</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>
	002644.SZ	38.40%	27.21%	29.92%	22.52%
	002424.SZ	56.21%	48.72%	54.50%	50.69%
	600572.SH	19.64%	14.55%	17.46%	19.24%

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2020

2020

2020 6 2020 12

"

2020 2021

"

2020

	3,170.90	11.04%
	1,522.60	5.30%
	1,211.37	4.22%
	1,024.50	3.57%
	798.34	2.78%
	<b>7,727.71</b>	<b>26.91%</b>

2021 7 31

2020

2020	28,723.99
2021 7 31	20,186.99
	<b>70.28%</b>



		<b>6</b>	<b>6 1</b>	<b>1 2</b>	<b>2 3</b>	<b>3 4</b>	<b>4 5</b>	<b>5</b>
	600572.SH	1%	3%	15%	40%	100%	100%	100%
	002737.SZ	5%	5%	10%	30%	50%	80%	100%
	603669.SH	5%	5%	20%	50%	100%	100%	100%
	300584.SZ	5%	10%	30%	50%	80%	100%	100%
	002437.SZ	0.5%	0.5%	5%	20%	50%	80%	100%
	300006.SZ	5%	5%	10%	20%	40%	80%	100%
		<b>5%</b>	<b>5%</b>	<b>10%</b>	<b>50%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Wind

1

2

3

4

1

2

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3

2

21862.54

2020

1

2021 3

16887.90

15087.67

18599.06

2

3

	2021 3 31
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	<b>15,227.37</b>	<b>139.69</b>	<b>15,087.67</b>	<b>100.00%</b>
	<b>2018 12 31</b>			
	9,173.80	48.66	9,125.14	54.04%
	1,044.49	-	1,044.49	6.18%
	6,806.92	88.65	6,718.27	39.78%
	<b>17,025.22</b>	<b>137.31</b>	<b>16,887.90</b>	<b>100.00%</b>

	2021 3		2020		2019		2018
	11,148.14	1,620.23	9,527.91	1,131.26	8,396.65	-777.15	9,173.80
	1,437.64	35.56	1,402.08	-123.27	1,525.35	480.86	1,044.49
	9,348.74	1,607.68	7,741.06	2,435.69	5,305.37	-1,501.55	6,806.92
	<b>21,934.52</b>	<b>3,263.48</b>	<b>18,671.04</b>	<b>3,443.67</b>	<b>15,227.37</b>	<b>-1,797.85</b>	<b>17,025.22</b>

2020 12 31 2019 12 31 3,443.67  
22.62% 2019 12 31  
1,131.26 2,435.69 13.47% 22.62%  
1 2020  
11.04% 2020  
2 2020  
2020  
2021 3 31 2020 12 31 3,263.48  
17.48%  
2021 3

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2


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137.31      139.69      71.97

71.97

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	0.94	0.94	7.65	48.66
	71.03	71.03	132.04	88.65
	<b>71.97</b>	<b>71.97</b>	<b>139.69</b>	<b>137.31</b>

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2021 3 31      2020 12 31      2019 12 31      2018 12 31

	2021 3 31	2020 12 31	2019 12 31	2018 12 31				
<b>3</b>	<b>76.43</b>	<b>0.35%</b>	<b>46.76</b>	<b>0.25%</b>	<b>2.26</b>	<b>0.01%</b>	<b>3.64</b>	<b>0.02%</b>
	0.25	0.00%	-	-	-	-	0.47	0.00%
	76.18	0.35%	46.76	0.25%	2.27	0.01%	3.17	0.02%
	-	-	-	-	-	-	-	-
	<b>21,934.52</b>	<b>100.00%</b>	<b>18,671.04</b>	<b>100.00%</b>	<b>15,227.37</b>	<b>100.00%</b>	<b>17,025.22</b>	<b>100.00%</b>
	2019		1-2		2018			

2 2

2%

	2-3	2-3	2-3	3-5



	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	0.04	100.00%	0.04	100.00%	7.65	100.00%	20.15	100.00%
	-	-	-	-	-	-	-	-

1

	2021 3 31			2020 12 31			
1		529.86	4.75%	1		583.14	6.12%
2		258.63	2.32%	2		361.30	3.79%
3		234.15	2.10%	3		353.74	3.71%
4		212.47	1.91%	4		349.80	3.67%
5		181.28	1.63%	5		313.71	3.29%
6		173.01	1.55%	6		268.29	2.82%
7		135.93	1.22%	7		201.71	2.12%
8		134.23	1.20%	8		196.45	2.06%
9		106.53	0.96%	9		172.98	1.82%
10		97.13	0.87%	10		170.49	1.79%
		<b>2,063.22</b>	<b>18.51%</b>			<b>2,971.61</b>	<b>31.19%</b>
	2019 12 31			2018 12 31			
1		341.81	4.07%	1		400.19	4.36%
2		292.88	3.49%	2		380.32	4.15%
3		265.86	3.17%	3		362.97	3.96%
4		229.10	2.73%	4		273.38	2.98%
5		219.54	2.61%	5		257.46	2.81%
6		217.01	2.58%	6		207.34	2.26%

7		214.29	2.55%	7		189.19	2.06%
8		211.36	2.52%	8		163.98	1.79%
9		196.11	2.34%	9		155.30	1.69%
10		185.22	2.21%	10		153.12	1.67%
		<b>2,373.19</b>	<b>28.26%</b>			<b>2,543.24</b>	<b>27.72%</b>

27.72% 28.26% 31.19% 18.51%

2

	2021 3 31	2020 12 31	2019 12 31	2018 12 31
	6,770.51	72.42%	4,840.44	

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	840.78	8.99%	719.48	9.29%	486.39	9.17%	590.78	8.68%
	126.84	1.36%	168.13	2.17%	187.88	3.54%	192.26	2.82%
	<b>9,348.74</b>	<b>100.00%</b>	<b>7,741.05</b>	<b>100.00%</b>	<b>5,305.38</b>	<b>100.00%</b>	<b>6,806.92</b>	<b>100.00%</b>

	2021 3 31		2020 12 31		2019 12 31		2018 12 31	
	66.23	93.24%	66.23	93.24%	93.52	70.83%	59.06	66.62%
	0.41	0.58%	0.41	0.58%	13.87	10.50%	8.54	9.63%

- - -R

2020

2020

2020 12 31

2021 3 31

2.66 3.11 2.63 2.62

2019

2019

2020

		2021 1-3	2020	2019	2018
	002644.SZ	1.96	1.82	1.72	1.68
	002424.SZ	1.64	1.50	1.21	1.49
	600572.SH	2.17	1.83	1.40	1.50
	002737.SZ	3.58	2.36	2.45	2.27
	603669.SH	2.21	1.96	2.81	2.51
	300584.SZ	1.81	2.36	2.68	1.93
	002437.SZ	1.86	1.92	2.99	3.05
	300006.SZ	1.52	1.65	1.67	1.86
		<b>2.09</b>	<b>2.09</b>	<b>2.12</b>	<b>2.04</b>
		<b>2.62</b>	<b>2.63</b>	<b>3.11</b>	<b>2.66</b>

1 Wind 2 2018 2019 2020 =  
 \*2/ + 2021 1-3 = \*4/  
 +

1.51

	2020 12 31	2019 12 31	2018 12 31
	0.21%	0.34%	0.58%
	1.65%	1.06%	0.29%
	2.31%	2.90%	1.15%
	0.87%	0.90%	0.93%
	4.09%	3.17%	1.43%
	15.38%	2.13%	3.01%
	7.90%	5.63%	1.79%
	4.94%	2.73%	1.97%
	<b>4.67%</b>	<b>2.36%</b>	<b>1.39%</b>
	<b>0.39%</b>	<b>0.92%</b>	<b>0.81%</b>

2020

5,808.18

2018 12 31      2019 12 31      2020 12 31

1

2

99.87%    99.65%

98.37%

2

2




(本页无正文，为海南葫芦娃药业集团股份有限公司《〈关于请做好海南葫芦娃药业集团股份有限公司非公开发行股票发审会议筹备工作的函〉的回复》之签章页)



2021年8月9日

(本页无正文，为中信建投证券股份有限公司《〈关于请做好海南葫芦娃药业集团股份有限公司非公开发行股票发审委会议准备工作的函〉的回复》之签章页)

保荐代表人签名：

  
杨慧泽

  
刘连杰

中信建投证券股份有限公司  
2021年04月08日



有限公司董事长，现就本次告知函回复报告郑重声明如下：

“本人已认真阅读海南葫芦娃药业集团股份有限公司本次告知函回复报告的全部内容，了解报告涉及问题的核查过程、本公司的内核和风险控制流程，确认本公司按照勤勉尽责原则履行核查程序，告知函回复报告不存在虚假记载、误导性陈述或者重大遗漏，并对上述文件的真实性、准确性、完整性

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